

# PRICE LIST 2024



## Contact Details

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# Sail Your Myth 2024 weekly prices in Euro

**Base: Athens (Alimos marina)**

Model	Name	Built Year	Base	Cab/WC	Pax	01/01-20/04	20/04 - 18/05	18/05-15/06	15/06 - 27/07	27/07 - 17/08	17/08-14/09	14/09 - 28/09	28/09 - 12/10	12/10 - 31/12	Security Deposit
Bali 4.8	Holiday	2022	Athens	6+2/6+1	13	5.800	8.300	11.500	13.300	16.000	13.300	11.500	8.300	6.300	-
Bali 4.6	Freedom	2021	Athens	5+1/4+1	12	5.300	7.300	9.100	10.900	13.100	10.900	9.100	7.300	5.500	5.000
Bali 4.6	Chillout	2023	Athens	5+2/4+1	12	5.300	7.300	9.100	10.900	13.100	10.900	9.100	7.300	5.500	5.000
Lagoon 450F	Relax	2020	Athens	4+2/4+1	10	4.500	6.300	8.100	9.700	11.500	9.700	8.100	6.300	4.800	4.000
Lagoon 450F	Smile	2019	Athens	4+2/4+1	10	4.500	6.300	8.100	9.700	11.500	9.700	8.100	6.300	4.800	4.000
Lagoon 450F	Marmar	2015	Athens	4+2/4+1	10	4.200	5.400	7.200	8.500	10.300	8.500	7.200	5.600	4.200	4.000
Lagoon 42	Sea Hawk	2020	Athens	4+2/4+1	12	3.800	5.300	7.000	8.300	9.900	8.300	7.000	5.600	4.400	4.000

## Charter rates in Euro referring to weekly (7nights / 6days) charter period, including:

Current VAT at 12%, Agent's commission 20% (calculated on the net prices, having deducted the VAT), Final cleaning, bed sheets & towels (two per person per week), four pillows and pillow cases in each double cabin, mats outside each W/C and in the saloon, first fill for outboard engine, spare bottle of gas, first & last night in Alimos marina, use of yacht with her equipment (generator, air-condition, inverter, electric toilets, photovoltaic panels, VHF, music player, 12 in. GPS, autopilot, echo sounder, speedometer, dinghy, outboard, warm water supply, spray hood, bimini & blankets. The yacht should be re-delivered with full tanks.

## Rates do not include:

Cancellation insurance, Transfers from/to the airport, Boat fuel

## Sail Your Myth Discounts

Minimum standard discount 10%, 2 or 3 weeks charter 5%, boat show discount 5%, Sail Your Myth repeat client 5%.  
Maximum discount 25%

You can find our updated prices and discounts only in MMK Booking manager.





# Sail Your Myth 2024 obligatory & optional extras

## Optional Services:

Crew change (only in home port): 400.00€ per booking  
Beach Towel (per piece): 10.00€ per booking  
Extra linen (per cabin): 10.00€ per booking  
Extra towels (set of 2 per person): 10.00€ per booking  
Hostess (daily nutrition of the hostess is extra): 180.00€ per day  
Cook (daily nutrition of the cook is extra): 210.00€ per day  
Internet Pack (200GB data): 100.00€ per week  
Extra Junior Life Jackets (per piece): 25.00€ per booking  
Safety net installed: 250.00€ per booking  
Skipper (daily nutrition of the skipper is extra): 200.00€ per day  
Stand Up Paddle: 120.00€ per week  
Sea Scooter: 200.00€ per week  
Security deposit insurance [mandatory for skippered charters]: 250.00 €

## Obligatory Services for all boats:

Dinghy (included): offered for free  
Outboard Engine (included): offered for free  
Standard charter pack [final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas]: 400.00€ per booking

## Obligatory Services for Bali 4.8:

Skipper (food of the skipper is extra): 200.00€ per day  
Security deposit insurance [mandatory for skippered charters]: 250.00 €  
No refundable security deposit

## Obligatory Services for Bali 4.6 (only for July & August 2024):

Skipper (food of the skipper is extra): 200.00€ per day  
Security deposit insurance [mandatory for skippered charters]: 250.00 €  
No refundable security deposit

## Refundable Security Deposit

The amount of the refundable security deposit has to be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only) The client should previously contact his/her bank and ensure the appropriate credit card limit

Should the refundable full security deposit be refused at the time of embarkation, client will be obliged to subscribe the non refundable security deposit reduction.

## Skipped Charters Refundable Deposit

For all skippered charters with one of our skippers, instead of the security deposit the charterer has to purchase a deposit insurance with a cost of 250.00€ payable upon embarkation.

## Days and hours of Embarkation / Disembarkation

**Embarkation:** Saturday 17:00 / **Disembarkation:** Saturday 09:00

- Early check-in IF feasible: by 14:00, 150€ per charter
- Late check-in after 18:00: 150€ per charter (in case of the late arrival of the skipper at the base after 18:00 the late check-in fee will apply and will be payable in cash on the spot)

**Compulsory** return Friday to the base not later than 17:00, the evening before disembarkation.



# Sail Your Myth 2024 payment terms & cancellation policy

## Payment Terms

50%: 10 days after the booking confirmation

50%: 35 days prior to embarkation date

If the second payment is not paid by the date as stated in the booking confirmation without any notice from the agency then Sail Your Myth has the right to cancel the charter without returning the advance payment to the agency.

If the charterer wishes to cancel the charter at any point then the following cancellation policy will apply.

## Cancellation Policy

- Cancellation request in writing up to the 31st of January: 20% of the total charter price
- Cancellation request in writing between the 31st of January and 61 days prior to the embarkation date: 50% of the total charter fee.
- Cancellation request in writing less than 60 days prior to embarkation date: 100% of the total charter fee.
- No-Show Cancellation: 100% of all amounts including charter price, mandatory/optional extras, and any crew are due.

## Company details:

Sail Your Myth G Siymiriotis & Co. L.P

Address: 69 Theotokopoulou Str., 11144 Athens, Greece

Tax No. EL801689658

## Bank Details:

### Eurobank S.A.

IBAN: GR6802608510000780200006716

SWIFT/BIC: ERBKGRAA

Beneficiary: Sail Your Myth E.E.

Beneficiary's Address: 69 Theotokopoulou Str., 11144 Athens, Greece

### REVOLUT

IBAN: LT943250002809803682

BIC: REVOLT21

Beneficiary: SAIL YOUR MYTH G. SYMIRIOTIS KAI SIA E.E. [SEP]

Beneficiary address: Theotokopoulou 69, 11144, Athens, Greece

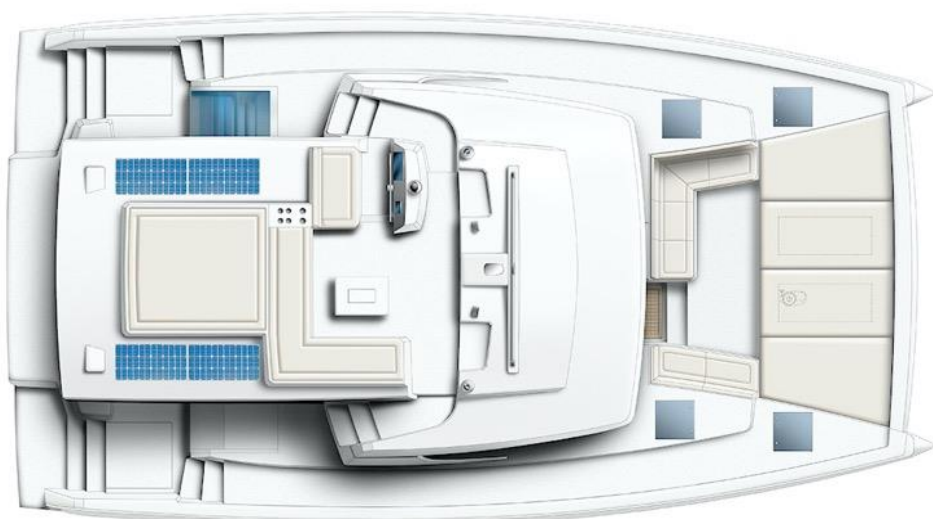
Bank / Payment institution: Revolut Bank UAB

Bank / Payment institution address: Konstitucijos ave. 21B, 08130, Vilnius, Lithuania



## Bali 4.8 – Holiday (2022) Skippered / Deck Plan & Layout

Build Year: 2022  
Cabins: 6+2  
WC: 6+1  
Max Pax: 12



**Equipped with A/C, Generator, Watermaker & Solar Panels**

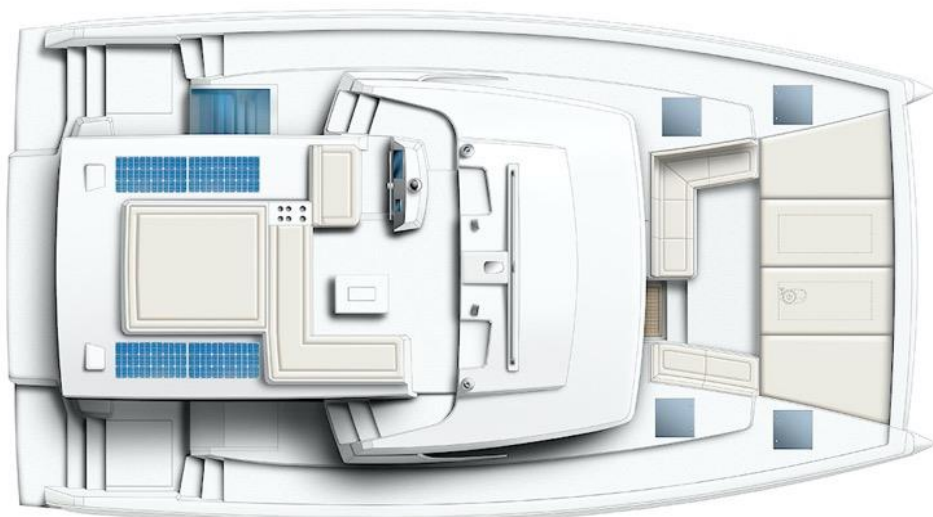




## Bali 4.6 – Chillout (2023) / Deck Plan & Layout

Skipped for July & August 2024 / Bareboat for the rest period

Build Year: 2023  
Cabins: 5+2  
WC: 4+1  
Max Pax: 12



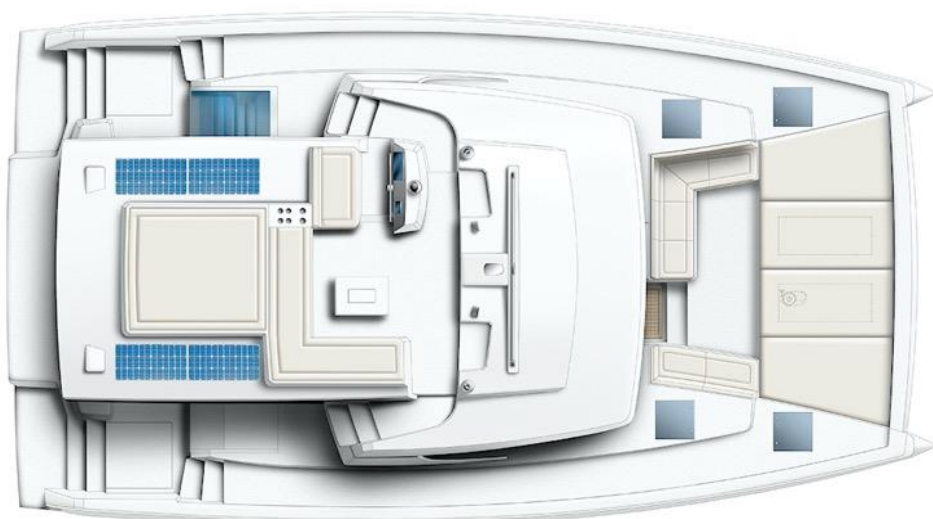
**Equipped with A/C, Generator, Watermaker & Solar Panels**



## Bali 4.6 – Freedom (2021) / Deck Plan & Layout

Skipped for July & August 2024 / Bareboat for the rest period

Build Year: 2021  
Cabins: 5+1  
WC: 4+1  
Max Pax: 12



**Equipped with A/C, Generator, Watermaker & Solar Panels**



## Lagoon 450F – Relax / Deck Plan & Layout

Build Year: 2020  
Cabins: 4+2  
WC: 4+1  
Max Pax: 10



**Equipped with A/C, Generator & Solar Panels**





## Lagoon 450F – Smile / Deck Plan & Layout

Build Year: 2019  
Cabins: 4+2  
WC: 4+1  
Max Pax: 10



**Equipped with A/C, Generator & Solar Panels**



## Lagoon 450F – Marmar / Deck Plan & Layout

Build Year: 2015  
Cabins: 4+2  
WC: 4+1  
Max Pax: 10



**Equipped with A/C, Generator & Solar Panels**




## Lagoon 42 – Sea Hawk / Deck Plan & Layout

Build Year: 2020  
Cabins: 4+2  
WC: 4+1  
Max Pax: 12



**Equipped with A/C, Generator & Solar Panels**





*Sail Your Myth*

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