

# PRICE LIST 2022



## Contact Details

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# Sail Your Myth 2022 weekly prices in Euro

Base: Athens (Alimos marina)

Model	Name	Built Year	Base	Cab/WC	Pax	01/01-23/04	23/04 - 21/05	21/05-18/06	18/06 - 30/07	30/07 - 20/08	20/08-17/09	17/09 - 01/10	01/10 - 15/10	15/10 - 31/12	Security Deposit
Bali 4.8	Holiday	2022	Athens	6+2/6+1	13	5.500	8.500	10.800	12.300	14.600	12.300	10.800	8.500	6.600	-
Bali 4.6	Freedom	2021	Athens	5+1/4+1	12	5.250	7.150	8.700	10.500	12.600	10.500	8.600	7.200	5.400	4.000
Lagoon 450F	Relax	2020	Athens	4+2/4+1	10	4.500	6.250	7.900	9.100	10.900	9.100	7.700	6.100	4.700	3.500
Lagoon 450F	Smile	2019	Athens	4+2/4+1	10	4.500	6.250	7.900	9.100	10.900	9.100	7.700	6.100	4.700	3.500
Lagoon 450F	Marmar	2015	Athens	4+2/4+1	10	3.900	5.400	7.000	8.200	10.000	8.200	7.000	5.400	4.400	3.500
Lagoon 42	Sea Hawk	2020	Athens	4+2/4+1	10	3.600	4.900	6.300	7.700	9.300	7.700	6.300	4.900	3.900	3.500

### Charter rates in Euro referring to weekly (7nights / 6days) charter period, including:

Current VAT at 12%, Agent's commission 20% (calculated on the net prices, having deducted the VAT), Final cleaning, bed sheets & towels (two per person per week), four pillows and pillow cases in each double cabin, mats outside each W/C and in the saloon, first fill for outboard engine, spare bottle of gas, first & last night in Alimos marina, use of yacht with her equipment (generator, air-condition, inverter, electric toilets, photovoltaic panels, VHF, music player, 12 in. GPS, autopilot, echo sounder, speedometer, dinghy, outboard, warm water supply, spray hood, bimini & blankets. The yacht should be re-delivered with full tanks.

### Rates do not include:

Cancellation insurance, Transfers from/to the airport, Boat fuel

### Sail Your Myth Discounts

Minimum standard discount 10%, 2 or 3 weeks charter 5%, boat show discount 5%, Sail Your Myth repeat client 5%.  
Maximum discount 25%

You can find our updated prices and discounts only in MMK Booking manager.





## Sail Your Myth 2022 obligatory & optional extras

### Optional Services:

Crew change (only in home port): 200.00€ per booking  
Beach Towel (per piece): 10.00€ per booking  
Extra linen (per set): 10.00€ per booking  
Extra towels (set of 2): 10.00€ per booking  
Hostess (food of the hostess is extra): 170.00€ per day  
Cook (food of the hostess is extra): 190.00€ per day  
Internet Pack (10GB data): 80.00€ per week  
Extra Junior Life Jackets (per piece): 25.00€ per booking  
Safety net installed: 260.00€ per booking  
Safety net not installed: 200.00€ per booking  
Skipper (food of the skipper is extra): 190.00€ per day  
Stand Up Paddle: 120.00€ per week  
Transfer pack up to 14 pax (airport-base-airport): 290.00€ per booking  
Transfer pack up to 4 pax (airport-base-airport): 90.00€ per booking  
Transfer pack up to 8 pax (airport-base-airport): 150.00€ per booking

### Obligatory Services for all boats:

Dinghy (included): included in the charter price  
Outboard Engine (included): included in the charter price

### Obligatory Services for Lagoon 450 & Lagoon 42:

Standard charter pack [final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas]: 300.00€ per booking

### Obligatory Services for Bali 4.6 & Bali 4.8:

Standard charter pack [final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas]: 350.00€ per booking

### Refundable Security Deposit

The amount of the refundable security deposit has to be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only) The client should previously contact his/her bank and ensure the appropriate credit card limit

Should the refundable full security deposit be refused at the time of embarkation, client will be obliged to subscribe the non refundable security deposit reduction.

### Skipped Charters Refundable Deposit

For all skipped charters with one of our skippers, instead of r security deposit the charterer has to purchase a deposit insurance with a cost of 200.00€ payable upon embarkation.

### Days and hours of Embarkation / Disembarkation

Embarkation: Saturday 17:00.

Disembarkation: Saturday 09:00

**Compulsory** return Friday to the base not later than 18:00, the evening before disembarkation.



# Sail Your Myth 2022 payment terms & cancellation policy

## Payment Terms

50%: 10 days after the booking confirmation

50%: 35 days prior to embarkation date

If the second payment is not paid by the date as stated in the booking confirmation without any notice from the agency then Sail Your Myth has the right to cancel the charter without returning the advance payment to the agency.

If the charterer wishes to cancel the charter at any point then the following cancellation policy will apply.

## Cancellation Policy

- For bookings cancelled 91 or more days prior to embarkation date full refund, however there is an administration fee applicable of 10% of the charter price.
- For bookings cancelled between 90 and 61 days prior to embarkation, 30% of the total cost of the charter is charged.
- For bookings cancelled between 60 and 31 days prior to embarkation, 50% of the total cost of the charter is charged.
- For bookings cancelled less than 30 days prior to embarkation, 100% is charged.
- As with any vacations, we strongly recommend that your sailing trip be insured against any unforeseen circumstances.
- No show / withhold of every paid amount.

## Covid-19 Policy

If any of the two below conditions apply.

1. In case of official travel restriction from/to Greece and from/to charterer's origin country during the period of the scheduled charter.
2. In case of closed borders of Greece or the charterer's origin country during the period of the scheduled charter.

Then every charterer has the 2 following options:

- 1.. Rescheduling of charter dates is also always an option for every charterer in case of the 2 above conditions apply.

For rescheduling the charter to new dates then Sail Your Myth has to be informed in written at least 35 days before the start date of the charter.

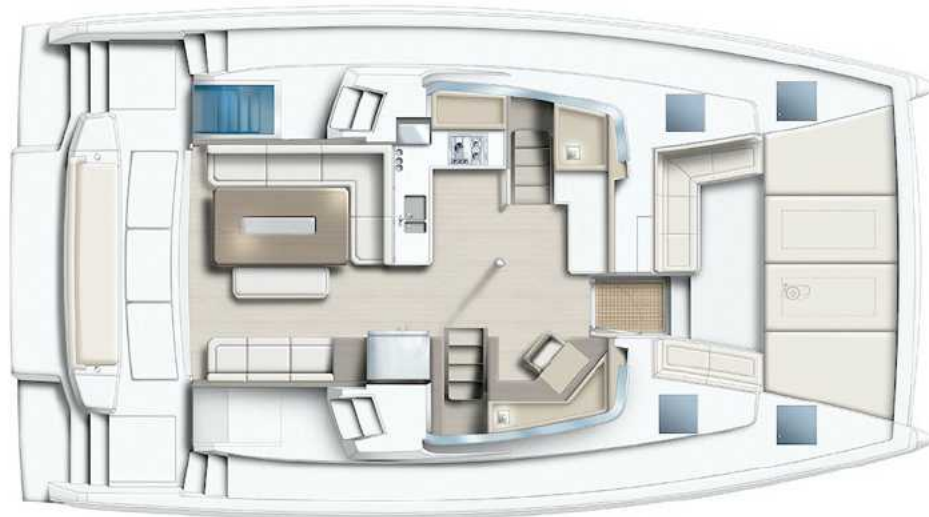
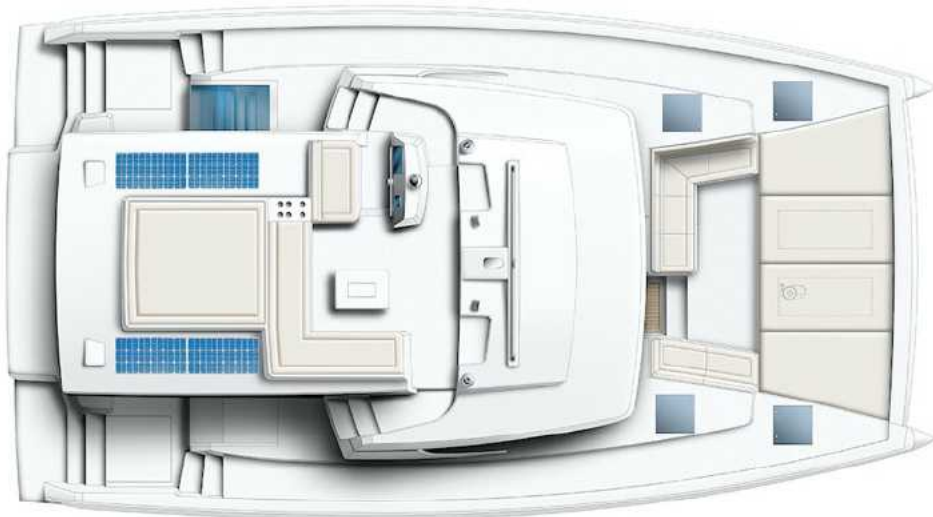
Any price difference (if applicable) will have to be covered by the charterer.

In case of rescheduling the charter dates the payment terms & dates remain the same as per initial booking confirmation.



# Bali 4.8 – Holiday (2022) Skippered / Deck Plan & Layout

Build Year: 2022  
Cabins: 6+2  
WC: 6+1  
Max Pax: 12

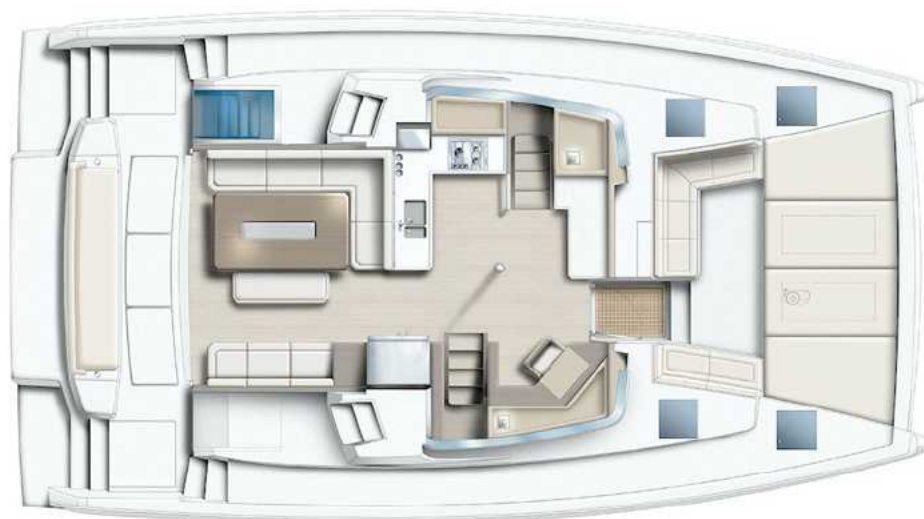
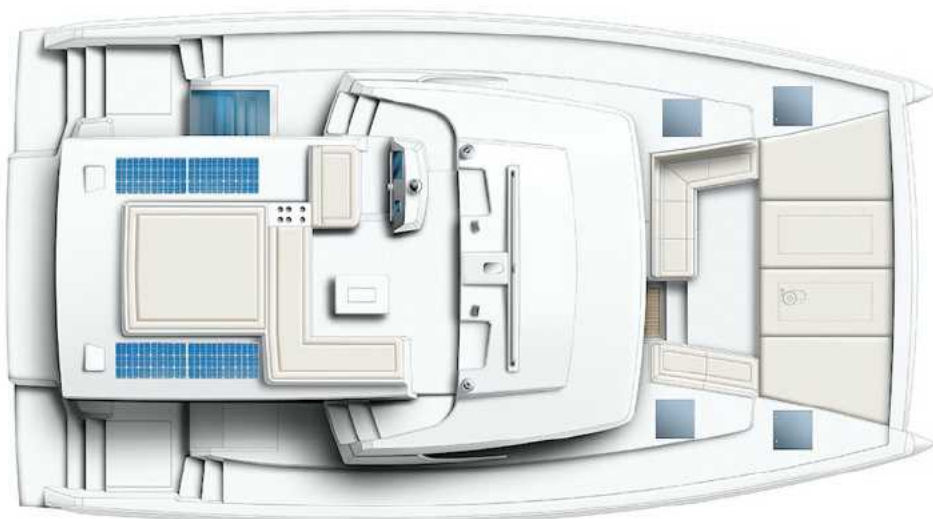


**Equipped with A/C, Generator & Solar Panels**



# Bali 4.6 – Freedom (2021) / Deck Plan & Layout

Build Year: 2021  
Cabins: 5+1  
WC: 4+1  
Max Pax: 12



**Equipped with A/C, Generator & Solar Panels**



# Lagoon 450F – Relax / Deck Plan & Layout

Build Year: 2020  
Cabins: 4+2  
WC: 4+1  
Max Pax: 10



**Equipped with A/C, Generator & Solar Panels**



# Lagoon 450F – Smile / Deck Plan & Layout

Build Year: 2019  
Cabins: 4+2  
WC: 4+1  
Max Pax: 10



**Equipped with A/C, Generator & Solar Panels**





# Lagoon 450F – Marmar / Deck Plan & Layout

Build Year: 2015  
Cabins: 4+2  
WC: 4+1  
Max Pax: 10

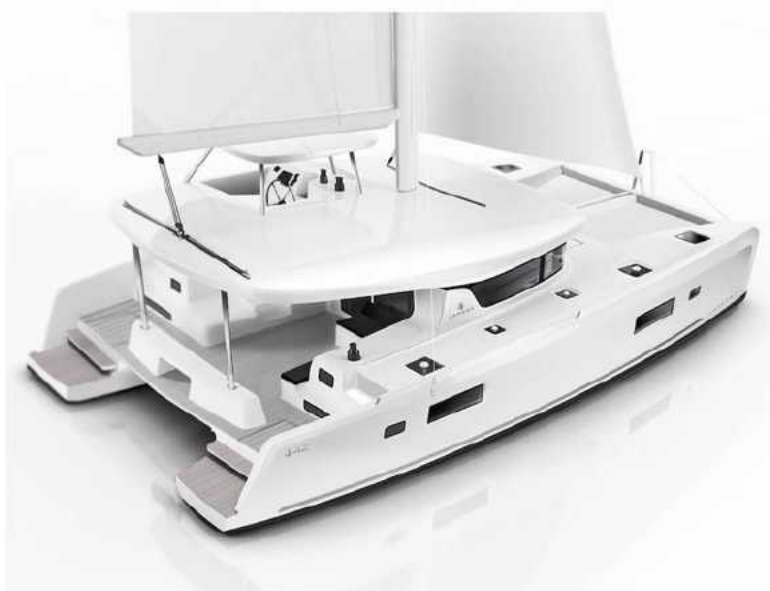


**Equipped with A/C, Generator & Solar Panels**



# Lagoon 42 – Sea Hawk / Deck Plan & Layout

Build Year: 2020  
Cabins: 4+2  
WC: 4+1  
Max Pax: 12



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# Sail Your Myth



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